

January 20, 2023

Sale schedule for next week (all sales start at 10:00 AM Central):

- **Tuesday, January 24**
- **Wednesday, January 25**
- **Thursday, January 26**

Live cattle traded at mostly \$155 in the South while the North traded at \$155 - \$156 live and \$248 dressed. This is \$1 lower for southern feedyards and \$1 - \$4 lower for northern feedyards. Of note, this week's basis for the North-South Live Cattle trade was \$0.

Live and Feeder Cattle futures were both lower for the week despite Friday rallies off weekly lows.

The Fed Cattle Exchange listed 3,171 head for the week. Bids on Tuesday began at \$155.25 remained steady through Thursday's sale mirroring the softer tone with country trade.

After the first two full trading weeks of 2023, the overall fed cattle market tone has clearly softened. Winter storms have reduced the overall volume of market-ready cattle. Cost of gains are higher, out weights and carcass weights are lower, and boxed beef prices have fallen. At the same time, packers have pulled forward contract cattle and have reduced country trade. Slaughter volumes for the week are lower than last week.

While feedyards appeared to have significant leverage headed into 2023, weather conditions have created a situation in the High Plains region whereby packers have adjusted cattle procurement volumes and channels. Boxed beef sales volumes have also adjusted to consumer demand signals creating pressure on fed cattle price momentum.

The January 1 USDA Cattle On Feed Report was released this afternoon and showed fewer cattle on feed (97%), slower marketings (94%), and much lower placements (92%) than a year ago. The totals were largely in-line with pre-report trade estimates and perceived as neutral by many traders.

Central Stockyards is looking forward to seeing many of our buyers and sellers at the NCBA Cattle Industry Convention in New Orleans. If you would like to schedule time with our team to discuss your feedyard marketing plans for 2023, please let us know.

Last week, we issued our 2022 Central Stockyards Annual Report. Please [click here](#) to download and view the Annual Report.

We invite all feedyards to list cattle with Central Stockyards. Whether your feedyard sells on a live basis, negotiated grid, or other marketing method, our Fed Cattle Exchange platform presents your cattle to major and regional packers. If you are interested in transparent, real-time price discovery, we invite you to list a few pens and see how we can help you. Contact us today for more information.

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